



September 26-29, 2023

IRWA Chapter 42 Presents:

DATE/TIME

September 26-29, 2023
8:00am-5:00pm

LOCATION

Valley Water
1020 Blossom Hill Rd.
Evergreen Training Rm
San Jose, CA 95118

HOW TO REGISTER

1. Online:
www.irwaonline.org
2. Fax:
(310) 538-1471
3. Phone:
(310) 538-0233 x138

Contact Course Coordinator:
Sue Turner
at (408) 623-4028
sueturner1983@gmail.com

Hotel Accommodations:
group.hamptoninn.com

COURSE INSTRUCTOR



Course Instructor:

Larry Castellanos, SR/WA, earned his MBA with an emphasis in finance from the University of San Francisco and his Bachelor of Science Degree in business administration with a concentration in finance from CSU, Sacramento. Mr. Castellanos joined Associated Right of Way Services, Inc. in 1997 and currently serves as vice president of operations. He is responsible for project management of multi-faceted projects including property appraisal, acquisition and relocation advisory assistance. He has broad knowledge and experience in property acquisition, relocation services and appraising property for public agency acquisitions.

Course 421: The Valuation of Partial Acquisitions



Course Description:

Participants will learn how to determine and appraise the larger parcel, techniques for appraising the part acquired, identifying and measuring various types of damages and how to value the remainder after acquisitions. The course introduces ways to handle special benefits and explores the before and after approach (how, why and when), and includes numerous exercises and case studies to aid in understanding.

Course Level:

Advanced

Course Tuition:

\$775.00 Member / \$955.00 Non-Member
Late fee of \$35.00 applied on September 15, 2023

Includes:

Participant Manual

Who should take this course:

This course is geared toward experienced appraisers who are in the process of conducting partial acquisitions and deals with the special problems of the valuation of partial acquisition, both fee/easement.

Topics:

- Review of the basic principles and the valuation process
- Utilization of both Federal ("Before and After") Rule and the State (Summation) Method in the valuation of partial acquisitions
- Allocation of the partial acquisition compensation among its components (i.e., value of the part taken, damages to the remainder, benefits to the remainder, cost to cure)
- Application of various methods to analyze and quantify the impacts of partial acquisitions on remainder properties
- Analysis of both temporary and permanent easements and valuation techniques
- How to become a better expert witness



Registration Form

To register and pay by credit card, please register online using our secure website or complete this form and fax to IRWA Headquarters at: (866) 388-7419 or can and email to registrations@irwaonline.org.

Your Information

<i>Name</i>		<i>Member Number</i>
<input type="text"/>		<input type="text"/>
<i>Title</i>		
<input type="text"/>		
<i>Company</i>		
<input type="text"/>		
<i>Street Address</i>		
<input type="text"/>		
<i>Address 1</i>		
<input type="text"/>		
<i>City</i>	<i>State /Province</i>	<i>Zip Code /Postal Code</i>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<i>Phone</i>	<i>Fax</i>	
<input type="text"/>	<input type="text"/>	
<i>E-mail</i>		
<input type="text"/>		

Course Information

<i>Course Number and Name</i>			
<input type="text"/>			
<i>Course Start Date</i>	<i>Course End Date</i>	<i>Course Location</i>	
<input type="text"/>	<input type="text"/>	<input type="text"/>	
<i>Member Fee</i>	<i>Non-Member Fee</i>	<i>Late Registration (If Applicable)</i>	<i>Total</i>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Payment Info

Please confirm my registration by ☐ Fax ☐ E-mail

<input type="checkbox"/> Check	<i>Credit Card</i> <input type="radio"/> Visa <input type="radio"/> MC <input type="radio"/> AmEx	
<i>Check Number</i>	<i>Card Number</i>	<i>Expiration Date</i>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<i>Name (as it appears on Card)</i>		
<input type="text"/>		
<i>Signature</i>	<i>Amount to be charged</i>	
<input type="text"/>	<input type="text"/>	

Class Cancellation & Tuition Refund Policy

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants are encouraged to contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be canceled at any time (for reasons including, but not limited to, insufficient registration, Facilitator emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Refund Policy: Written notification of intent to cancel registration must be received by both the Course Coordinator and Headquarters Education Staff (gray@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date; and no refund will be issued for notice received on or after the class start date.

For additional information about IRWA courses, please visit our website at www.irwaonline.org or e-mail education@irwaonline.org.